

November 27, 2019

IMO 2020 Ocean Import LCL Surcharge

Dear Valued Customer,

The International Maritime Organization (IMO) has passed new regulations that require all shipping companies to switch to cleaner fuel with a maximum Sulphur content of 0.5%.

While the new regulations are effective January 1, 2020, ocean carriers have already taken steps to comply with the new international emission standards by switching to low Sulphur fuel or investing in scrubber-fitted or LNG running vessels.

The compliance with regulations comes at a significant cost and contract carriers have started to introduce fuel surcharge increases.

In order to cover these costs, C.H. Robinson will be implementing an IMO 2020 surcharge. Effective in December 2019, an IMO 2020 surcharge will apply to the following trade lanes cited below. Please take note of the effective dates below.

C.H. Robinson will continue to evaluate the market to ensure each customer receives the most competitive offering in the marketplace. These levels are pre-filed rates consistent with the ocean carriers to ensure FMC (U.S. Federal Maritime Commission) compliance. We will continue to monitor the market and levels to ensure our rates remain competitive.

Origin	Destination	Type of increase	Surcharge	Effective
India / Sub-Continent	USA	IMO2020	\$5 W/M	December 12, 2019
Asia	USWC and MLB via USWC	IMO2020	\$4 W/M	December 12, 2019
Asia	USEC and MLB via USEC	IMO2020	\$7 W/M	December 12, 2019

Thank you for being our Valued Customer. If you have any questions, please do not hesitate to contact your C.H. Robinson commercial representative for further information.

Sincerely,
C.H. Robinson

Our information is compiled from a number of sources that to the best of our knowledge are accurate and correct. It is always the intent of our company to present accurate information. C.H. Robinson accepts no liability or responsibility for the information published herein.

